

■ CHICAGO
LEADERS IN LAW

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When Everything's On the Line, This Chicago Trial Firm Is the Smart Choice

Figliulo & Silverman, P.C.

When *Best Lawyers in America* listed trial lawyers for "Bet-The-Company Litigation," no one was surprised to find Jim Figliulo of Chicago's Figliulo & Silverman in this prestigious group. In one big case after another, the 15-lawyer trial firm has established itself as a "go to" firm for high-stakes business or real estate litigation.

The National Law Journal recognized Figliulo & Silverman for having obtained two of the top 100 jury verdicts in the country in 2009. In one of those cases, Figliulo & Silverman represented a subsidiary of Koch Industries, one of the largest private companies in the world, against BP, one of the largest public companies in the world, represented by Kirkland & Ellis. The eight-week federal court jury trial for breach of warranty in connection with the sale of a chemical plant culminated in a \$41.7 million verdict in favor of Figliulo & Silverman's client.



Jim Figliulo (right) and Pete Silverman are shown in the firm's Chicago office.

Figliulo & Silverman was ranked in the top tier of Chicago law firms for commercial litigation, banking and finance litigation, and legal malpractice law (for both defendants and plaintiffs) in *U.S. News & World Report's* 2014 ranking.

Courtroom Firepower Shouldn't Break the Bank

A Koch Industries representative says, "Figliulo & Silverman was a great choice for us. They are experienced and talented trial lawyers, they know what is important, they understand the client's objectives, they gained the confidence of our top executives who testified at trial and, with a lot on the line, they achieved an outstanding result on a very cost-effective basis."

In another case, Judge James F. Holderman, former Chief Judge of the Northern District of Illinois, presided over a four-week jury trial in which Figliulo represented a developer alleging interference with its air rights and won

a \$24 million verdict for his client. Judge Holderman said, "Jim is a complete lawyer and a complete professional. He is as comfortable in the courtroom of the U.S. Supreme Court, before a jury, or in a conference room counseling clients, as most people are in the living room of their home."

On the defense side, Figliulo & Silverman has successfully defended major corporations, partnerships, law firms,

large accounting firms, private equity firms, banks and individuals in many significant matters. "While we have a strong reputation for trying cases, most of our defense cases don't go to trial," explains partner Pete Silverman. "They either settle or are resolved by motion. Our reputation as aggressive and experienced trial lawyers with a proven track record often leads to a favorable settlement for our firm's clients—avoiding the expense and risk of trial."

Figliulo notes, "We are proving to be a smart choice for businesses when everything is on the line. We are dispelling the myth that only mega firms have the firepower to win large, complex cases."

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